

# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

June 30, 2019

(unaudited)





# **CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION**

(Stated in thousands of Canadian dollars) (unaudited)

As at	Note	June 30, 2019	December 31, 2018
		\$	\$
Assets			
Current assets			
Cash and cash equivalents		9,175	10,947
Restricted cash		500	500
Trade and other receivables		10,010	12,029
Inventories	4	24,070	27,238
Prepaid expenses and deposits		972	719
		44,727	51,433
Other receivables		581	476
Property, plant and equipment	5,6	11,059	7,824
Intangible assets	6	1,315	9
Total assets		57,682	59,742
Liabilities			
Current liabilities			
Trade and other payables		8,458	9,726
Customer deposits		1,470	2,389
Provisions	7	2,518	1,901
Lease liabilities	5	1,053	-
Borrowings		1,309	1,364
		14,808	15,380
Provisions	7	132	544
Lease liabilities	5	2,765	-
Borrowings		2,617	3,411
Total liabilities		20,322	19,335
Shareholders' equity			
Share capital	8	59,514	59,695
Contributed surplus		5,289	5,125
Accumulated other comprehensive income		8,578	10,542
Accumulated deficit		(36,021)	(34,955)
Total shareholders' equity		37,360	40,407
Total liabilities and shareholders' equity		57,682	59,742



# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF LOSS AND COMPREHENSIVE LOSS

(Stated in thousands of Canadian dollars, except per share amounts) (unaudited)

	Three months ended June 30		Six months	Six months ended June 30		
	0010	0010	0010	2010		
	2019	2018	2019	2018		
_	\$	\$	\$	\$		
Revenue	11,455	10,391	26,295	21,634		
Cost of sales	8,604	8,568	18,874	16,915		
Gross profit	2,851	1,823	7,421	4,719		
General and administration	2,406	2,331	4,767	4,594		
Sales and marketing	596	639	1,208	1,436		
Research and development	814	877	1,606	1,521		
Impairment charges	-	902	-	902		
Restructuring charges	-	126	-	924		
Finance charges, net	71	61	205	99		
Other losses (gains), net 7d	554	(422)	701	(136)		
	4,441	4,514	8,487	9,340		
Loss before income taxes	(1,590)	(2,691)	(1,066)	(4,621)		
Income tax expense (recovery)						
Current	-	(169)	-	(243)		
Deferred	-	432	-	527		
	-	263	-	284		
Net loss	(1,590)	(2,954)	(1,066)	(4,905)		
Other comprehensive (loss) gain						
Translation (loss) gain of foreign operations	(1,156)	672	(1,964)	2,031		
Comprehensive loss	(2,746)	(2,282)	(3,030)	(2,874)		
Loss per share						
Basic from net loss	(0.06)	(0.11)	(0.04)	(0.18)		
Diluted from net loss	(0.06)	(0.11)	(0.04)	(0.18)		



# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY

(Stated in thousands of Canadian dollars, except per share amounts) (unaudited)

		<u>Issued</u> (	<u>capital</u>				
	Note	Number of shares	Share capital	Contributed surplus	Accumulated other comprehensive income	Accumulated deficit	Total equity
		#	\$	\$	\$	\$	\$
Balances at January 1, 2018		27,684,239	60,126	4,866	7,378	(31,164)	41,206
Net loss		-	-	-	-	(4,905)	(4,905)
Translation gain on							
foreign operations		-	-	-	2,031	-	2,031
Employee share-based							
compensation		-	-	52	-	-	52
Repurchase of shares		(103,400)	(225)	70	-	-	(155)
Balances at June 30, 2018		27,580,839	59,901	4,988	9,409	(36,069)	38,229
Balances at January 1, 2019		27,485,939	59,695	5,125	10,542	(34,955)	40,407
Net loss		-	-	-	-	(1,066)	(1,066)
Translation loss on							
foreign operations		-	-	-	(1,964)	-	(1,964)
Employee share-based							
compensation		-	-	49	-	-	49
Repurchase of shares	8	(83,300)	(181)	115	-	-	(66)
Balances at June 30, 2019		27,402,639	59,514	5,289	8,578	(36,021)	37,360



# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOW

(Stated in thousands of Canadian dollars) (unaudited)

	Three months		ended June 30	Six months ended June 30	
N	lote	2019	2018	2019	2018
Cash generated from (used in)		\$	\$	\$	\$
Operating activities					
Net loss		(1,590)	(2,954)	(1,066)	(4,905)
Adjustments for:					
Depreciation of property, plant and equipment		691	1,422	1,318	1,784
Amortization of intangible assets		-	154	4	292
Income tax expense		-	263	-	284
Finance charges, net		71	61	205	99
Share-based compensation		46	126	129	94
Impairment charges		-	902	-	902
Gain on disposal of property, plant and equipment		(88)	(45)	(88)	(80)
Changes in non-cash working capital balances		2,728	(3,646)	1,766	(1,753)
Change in restructuring and facility remediation provisions	7	457	(752)	443	(1,179)
Finance costs paid, net		(110)	-	(265)	(57)
Income taxes recovered, net			-	-	369
Net cash generated from (used in) operating activities		2,205	(4,469)	2,446	(4,150)
Investing activities					
Purchases of property, plant and equipment	6	(1,177)	(300)	(1,363)	(685)
Proceeds from sale of property, plant and equipment		280	59	292	121
Additions to intangible assets	6	(801)	(108)	(1,330)	(198)
Net cash used in investing activities		(1,698)	(349)	(2,401)	(762)
Financing activities					
Proceeds from borrowings		-	5,147	-	5,147
Repayments of borrowings		(334)	-	(664)	(4,930)
Repurchase of shares	8	(43)	(123)	(66)	(155)
Principal elements of lease payments		(169)	-	(379)	-
Funds transferred from restricted cash		-	-	-	2,000
Net cash (used in) generated from financing activities		(546)	5,024	(1,109)	2,062
Effect of exchange rate changes on cash and cash equivalents		(542)	589	(708)	496
(Decrease) increase in cash and cash equivalents		(581)	795	(1,772)	(2,354)
Cash and cash equivalents – beginning of the period		9,756	11,823	10,947	14,972
Cash and cash equivalents – end of the period		9,175	12,618	9,175	12,618



## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the three and six months ended June 30, 2019 (in thousands of Canadian dollars, except share data or unless otherwise specified) (unaudited)

#### 1. NATURE OF OPERATIONS

McCoy Global Inc. ("McCoy", "McCoy Global" or the "Corporation") is incorporated and domiciled in Canada and is a leading provider of equipment and technologies designed to support wellbore integrity and assist with collecting critical data for the global energy industry. McCoy Global's core products are used predominantly during the well construction phase for both land and offshore wells during both oil and gas exploration and development.

The Corporation is engaged in the following:

- design, production and distribution of capital equipment to support wellbore integrity and to support capital equipment sales through aftermarket products and services such as technical support, consumables and replacement parts;
- ii. design, production and distribution of data collection technologies used in rugged applications for the global energy industry as well as in construction, marine and aerospace;
- iii. repair, maintenance and calibration of the Corporation's capital equipment and similar competitor products; and
- iv. rental of the Corporation's capital equipment.

Set out below are McCoy's principal operations:

Operating Name	Country of Incorporation	Operating Region	Ownership Interest
McCoy Global Canada Corp.	Canada	Canada	100%
McCoy Global FZE	United Arab Emirates	Eastern Hemisphere	100%
McCoy Global USA, Inc.	United States	United States, Central America & Latin America	100%

McCoy and its subsidiary companies are collectively referred to herein as the "Corporation."

The address of the registered office of the Corporation is DLA Piper (Canada) LLP, Livingston Place, 1000 - 250 2nd Street SW, Calgary, Alberta. The Corporation is listed on the Toronto Stock Exchange ("TSX") under the symbol "MCB."

## 2. STATEMENT OF COMPLIANCE

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board and should be read in conjunction with the Corporation's annual financial statements for the year ended December 31, 2018, which have been prepared in accordance with International Financial Reporting Standards ("IFRS").

The accounting policies followed in these condensed consolidated interim financial statements are consistent with those of the previous financial year, other than those described below.



#### New accounting pronouncements adopted in 2019

IFRS 16, Leases

The Corporation adopted IFRS 16 retrospectively from January 1, 2019 but has not restated comparatives for 2018 as permitted by the transitional provisions of the standard. The reclassifications and adjustments arising from adoption are recognized in the opening statement of financial position on January 1, 2019. The Corporation reviewed all the current and new leases and recognized them on the statement of financial position, as the distinction between operating and finance leases under the principles of IAS 17 is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay contractual amounts are recognized.

The adoption of IFRS 16 will impact the Condensed Consolidated Interim Statements of Loss and Comprehensive Loss by replacing operating expenses with finance cost and depreciation. Key metrics like EBITDA will also be impacted from the change in accounts. Operating cash flows will be higher as cash payments for the principal portion of the lease liability are classified within financing activities. The impact of adoption is further disclosed in note 5.

The Corporation leases several properties with a range of terms and conditions. Leases are recognized as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Corporation. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to earnings or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### 3. FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The fair value of cash and cash equivalents, trade and other receivables, trade and other payables and current provisions approximates their carrying value due to their short-term nature. The fair value of non-current other receivables approximates the carrying amount as the receivables have been recorded using the effective interest rate method using a market rate of interest. The fair value of borrowings approximates the carrying amount as the instrument carries interest rates that reflect the current market rates available to the Corporation.

#### 4. Inventories

The net realizable value of capital equipment and related accessories included in inventories was assessed on an individual product basis. Judgment was used in assessing the net realizable value of each item of capital equipment, including accessories. All other items in inventory were assessed for obsolescence at a distinct part level. A writedown is taken if management determines that the carrying value of the inventory items exceeds the net recoverable value. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of the writedown is reversed. The maximum amount of any reversal is the original writedown, such that the new carrying amount is the lower of the cost and the revised net realizable value. During the six months ended June 30, 2019, a recovery of \$639 was recognized relating to inventory writedown reversals (three months ended June 30, 2019 – expense of \$167). During the six months ended June 30, 2018, a recovery of \$592 was recognized relating to inventory writedown reversals (three months ended June 30, 2018 – recovery of \$450).

#### 5. LEASES

On adoption of IFRS 16, the Corporation recognized lease liabilities in relation to contractual lease payments. These liabilities were measured at present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as at January 1, 2019. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on January 1, 2019 was 7.00% and 7.82% for the Canadian and U.S. leases, respectively.



There was no impact to lessor accounting from the adoption of IFRS 16.

	2019
	\$
Operating lease commitments disclosed as at December 31, 2018	5,337
Discounted using the lessee's incremental borrowing rate at date of initial application	(677)
Less: short-term leases recognized on a straight-line basis as expense	(168)
Less: other commitments previously disclosed	(110)
Lease liability recognized as at January 1, 2019	4,382
Current	968
Non-current	3,414

The associated right-of-use assets for property leases were measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to the lease recognized in the statement of financial position as at December 31, 2018. Onerous lease contracts recorded as at December 31, 2018 resulted in an adjustment to the right-of-use assets at the date of initial application.

The recognized right-of-use assets relate to the following type of assets:

	June 30, 2019	January 1, 2019
	\$	\$
Properties	3,309	3,800
Total right-of-use assets	3,309	3,800

The impact of adopting IFRS 16 as at January 1, 2019 is as follows:

	Right-of-use assets Provisions		Lease liabilities
	\$	\$	\$
Balance at December 31, 2018	-	2,445	-
IFRS 16 adjustments	3,800	(582)	4,382
Balance at January 1, 2019	3,800	1,863	4,382

Right-of-use assets are recorded as part of property, plant and equipment on the Condensed Consolidated Interim Statements of Financial Position.

In applying IFRS 16 for the first time, the Corporation has used the following practical expedients permitted by the standard:

- i. the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- ii. reliance on previous assessments on whether leases are onerous;
- iii. the accounting for operating leases with a remaining lease term of less than 12 months as at January 1, 2019 as short-term leases; and
- iv. the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The Corporation has also elected not to reassess whether a contract is or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date, the group relied on its assessment made applying IAS 17, *Leases* and IFRIC 4, *Determining whether an Arrangement contains a Lease*.



Amounts recognized in the Condensed Consolidated Interim Statements of Loss and Comprehensive Loss:

	Three months ended	Six months ended
	June 30, 2019	June, 2019
	\$	\$
Depreciation charge of right-of use asset	214	449
Finance charges	56	132

The adoption of IFRS 16 required management to make estimates and judgements about the future that affects the reported amounts of assets, liabilities and disclosures at the date of the Condensed Consolidated Interim Statements of Financial Position. These critical judgements include the following:

#### (i) CRITICAL JUDGMENTS IN DETERMINING THE LEASE TERM

Extension options are included in a number of property leases within the Corporation. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option. Extension options are only included in the lease term if the lease is reasonably certain to be extended. Potential future cash outflows have not been included in the lease liability because it is not reasonably certain that the leases will be extended.

The assessment is reviewed if a significant event or a significant change in circumstances occurs which affects this assessment and that is within the control of the lessee.

#### (ii) CRITICAL ESTIMATES IN DETERMINING THE INCREMENTAL BORROWING RATE

The Corporation makes estimates in determining the incremental borrowing rate used to measure the lease liability for each lease contract. The incremental borrowing rate should reflect the interest that the Corporation would have to pay to borrow at a similar term with similar security.

# 6. PROPERTY, PLANT AND EQUIPMENT (PPE) AND INTANGIBLE ASSETS

During the six months ended June 30, 2019, the Corporation recorded \$1,005 of additions to its rental fleet comprised of equipment capitalized from inventory and \$358 of additions to machinery and office equipment (six months ended June 30, 2018 - \$685 of additions to the Corporation's rental fleet).

During the six months ended June 30, 2019, additions to intangible assets pertain to costs incurred to develop internally generated intellectual property related to the Corporation's 'Digital Technology Roadmap', a cloud-based platform that delivers data to the Corporation's customers remotely and in real-time (six months ended June 30, 2018 - \$198 of additions to internally generated intellectual property).

Costs incurred on product development are capitalized as intangible assets when it is probable the development will provide economic benefits, considering its commercial and technical feasibility, the resources available for development and that costs can be measured reliably. While in development, internally generated intellectual property is not amortized until it has reached commercial production.



#### 7. Provisions

	Warranty	Legal	Restructuring	Facility remediation	Total
	\$	\$	\$	\$	\$
Balances at January 1, 2018	617	303	2,060	1,049	4,029
Provisions made during the year	474	106	1,004	-	1,584
Provisions utilized during the year	(472)	(263)	(2,401)	(55)	(3,191)
Change in estimate	-	(146)	-	-	(146)
Foreign exchange	102	-	67	-	169
Balances at December 31, 2018	721	-	730	994	2,445
Transitional impact of IFRS 16	-	-	(582)	-	(582)
Provisions made during the year	367	147	-	628	1,142
Provisions utilized during the year	(155)	(15)	(30)	(155)	(355)
Balances at June 30, 2019	933	132	118	1,467	2,650
Expected to be utilized within one year	933	-	118	1,467	2,518
Expected to be utilized thereafter	-	132	-	-	132

## a) WARRANTY

The warranty provision relates to the expected cost of meeting warranty obligations. Judgment related to the provisions is based on historical data and other known information and is an estimate of warranty required for products sold on or before the reporting date.

## b) LEGAL

In the normal course of the Corporation's business, it may become involved in, named as a party to, or be the subject of, various legal proceedings related to personal injuries, environmental claims, property damage, contractual disputes, patent infringement and regulatory matters, among others. The outcome of outstanding, pending or future proceedings cannot be predicted with certainty and may be determined adversely to the Corporation and as a result, could have a material adverse effect on the Corporation's financial performance, financial position and liquidity. Losses, if any, may be covered by the Corporation's insurance.

#### c) RESTRUCTURING

During the year ended December 31, 2018, McCoy completed its strategic initiative to deliver significant operational efficiencies and re-align the Corporation's cost structure to a lower revenue environment by:

- transitioning McCoy's production facility in Edmonton, Alberta to Broussard, Louisiana. This resulted in the closure of operations in Edmonton and the ramp up of production capabilities in Broussard. Canadian customers continue to be supported through a service and rental facility in Edmonton; and
- ii. consolidating McCoy's Eastern Hemisphere operations to the United Arab Emirates. McCoy continues to support the European and Asia Pacific regions with a lower cost structure model.

Onerous lease provisions have been deducted from the right-of-use asset upon adoption of IFRS 16 in line with the allowable practical expedient.



## d) FACILITY REMEDIATION

The Corporation leases premises, which are required to be returned to the landlord at the end of the lease in accordance with the terms of the lease agreement, including remediation of any deficiencies incurred as a result of carrying out business activities. In addition, as part of a prior business divestiture, the Corporation has indemnified the purchaser with respect to a leased premise associated with the divestiture. The facility remediation provision is based on management's estimate of the expected costs of restoring its locations or former locations to a condition that is in accordance with lease terms. During the three months ended June 30, 2019, the Corporation recorded an additional provision for remediation costs based on current information available to management in other losses (gains), net. When available, costs are estimated based on management's assessment of third party quotations to complete the required remediation efforts. If third party quotations are not available, management has used the best information available to assess the future costs to be incurred by the Corporation. Judgment related to these future costs is based on uncertainty regarding the full extent of the required costs to complete.

#### 8. EQUITY

On May 31, 2019, the Corporation announced the renewal of its normal course issuer bid (NCIB). The Corporation may purchase, for cancellation, up to a maximum 1,371,422 common shares, equal to five percent of the public float of 27,428,439 common shares as at May 23, 2019. The Corporation is also limited under the NCIB to purchasing no more than 1,910 common shares on any given day, subject to the block purchase exemption under the TSX rules. The NCIB will continue until June 4, 2020. Purchases will be made on the open market through the TSX or alternative platforms at the market price of such shares. All shares purchased under the NCIB will be cancelled.

		Three months ended	Three months ended	Six months ended	Year ended
		March 31, 2019	June 30, 2019	June 30, 2019	December 31, 2018
Shares repurchased	#	25,500	57,800	83,300	198,300
Weighted average cost per share	\$	0.85	0.75	0.79	1.34
Total cost	\$	22	43	66	265

Total cost includes share repurchase amount and costs to implement the NCIB.

As at June 30, 2019, 29,900 shares were repurchased and not yet cancelled.

Subsequent to June 30, 2019, 1,900 shares were repurchased under the NCIB at a weighted average cost of \$0.65.